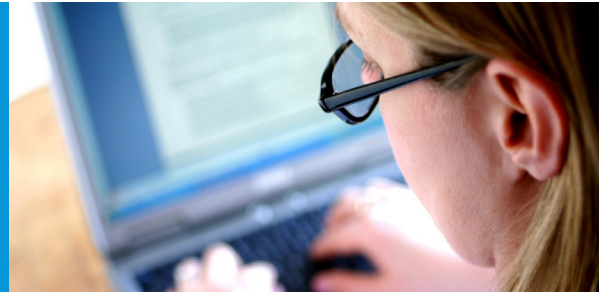


Cost Estimation with the Appia[®] system



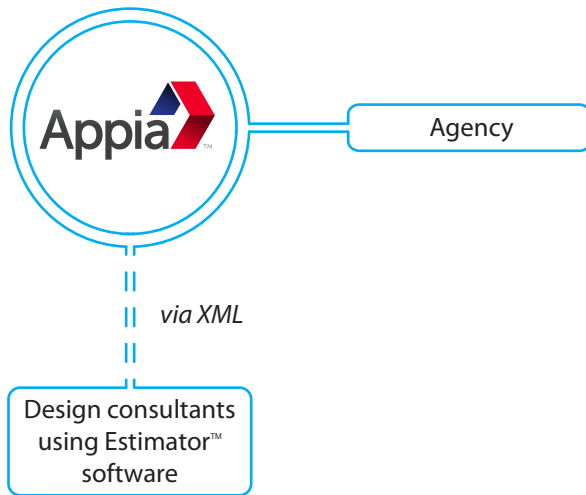
Precise job cost estimation for all of your capital improvement projects

Accurate job cost estimation is the critical first step in a successful project. Using this as a guide, the Appia[®] Cost Estimation system is designed to provide detailed and precise job cost estimates through a variety of proven methods. All cost estimation data is housed in one place, promoting better communication and data sharing among project stakeholders. The web-based service allows for multiple users to access bid histories and other pricing information to generate precise Engineer's Estimates.

Completing estimation tasks like defining projects, adding items, generating prices and assigning funding packages is made easy through the intuitive interface of the Appia software. With the Appia system, estimators can determine item prices by utilizing

bid-based, reference price and ad hoc price derivation methods in any combination. Regression models and weighted average bid prices also allow for increased accuracy, with little effort required by the user. Design consultants can easily provide importable project pricing data to an organization through spreadsheets or through the standalone Estimator™ software. The Appia system also offers a convenient XML interface for use with CAD systems, providing a complete design/estimation solution. Built-in item schedule and cost estimate reports are available on demand at any time, keeping all project stakeholders on the same page, without the cumbersome paper stacks and manual errors. Gain immediate feedback as a result of the Appia software's collaborative environment and ensure accurate and correct cost estimation every time.

Cost estimation data flow



Design consultants

- Standalone estimate creation

Agency

- Engineer's Estimate
- Item bid history analysis
- Regression analysis
- Average bid pricing

Key benefits:

- Utilizes three price derivation methods: bid-based (regression and average), reference price and ad hoc pricing models
- Communicates with CAD software via an XML interface
- Features built-in pricing report functions
- Imports pricing data from spreadsheets or the standalone Estimator software
- Provides electronic exchange of data and reports with consultants who perform design and estimation services
- Standardizes data and reports
- Scales to item-based projects of all sizes
- Configures to meet your organizational business requirements
- Accompanied by world-class customer support
- Hosted, web-based maintenance-free solution
- Also available: Construction and Bid Management modules

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